

Institute of Information Management

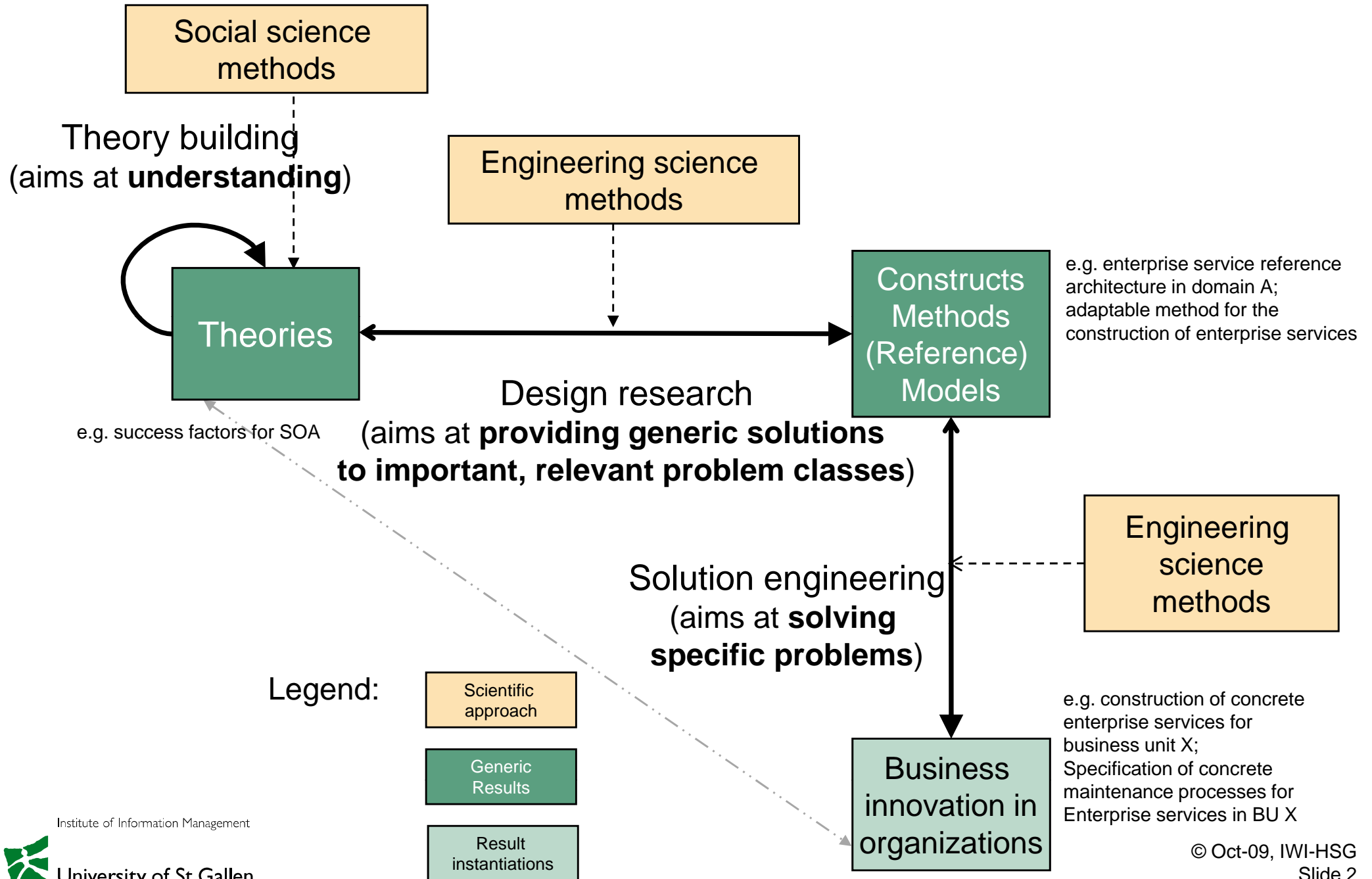


**University of St.Gallen**

**Terminology,  
Theory,  
Technology and  
Philosophy  
of Business Engineering**

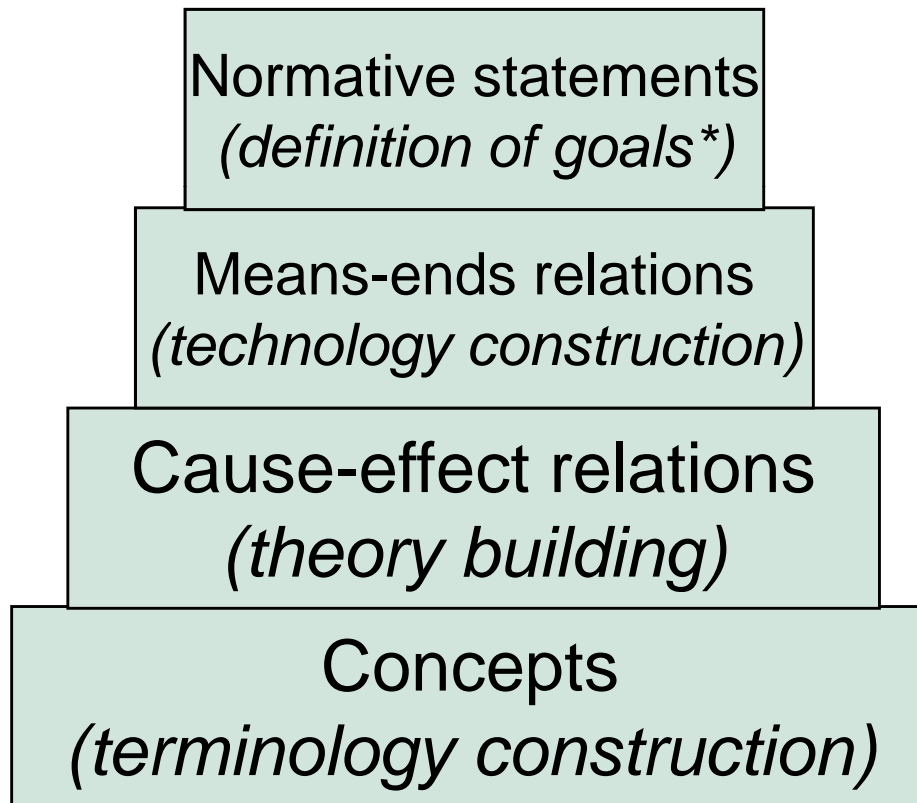
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# Theory building vs. design research vs. solution engineering



# Artifact types (= research result classes) in social sciences vs. in Business Engineering

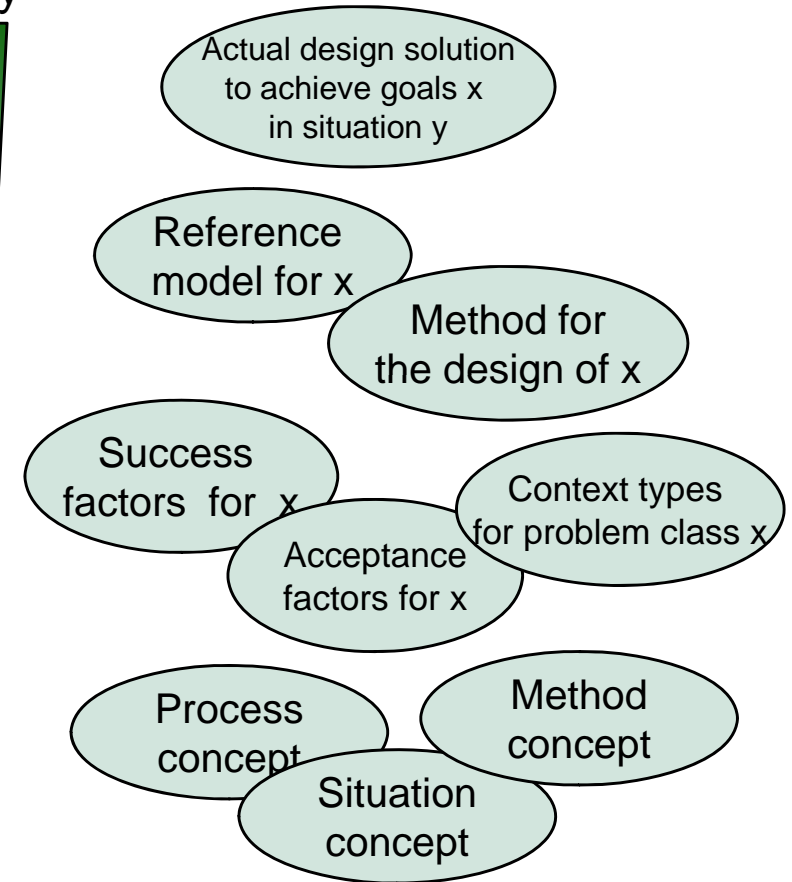
Artifact types (*and research approaches*) in social sciences



Adapted from [Chmielewicz 1994] who calls normative statements “philosophy”

Exemplary artifact types in Business Engineering

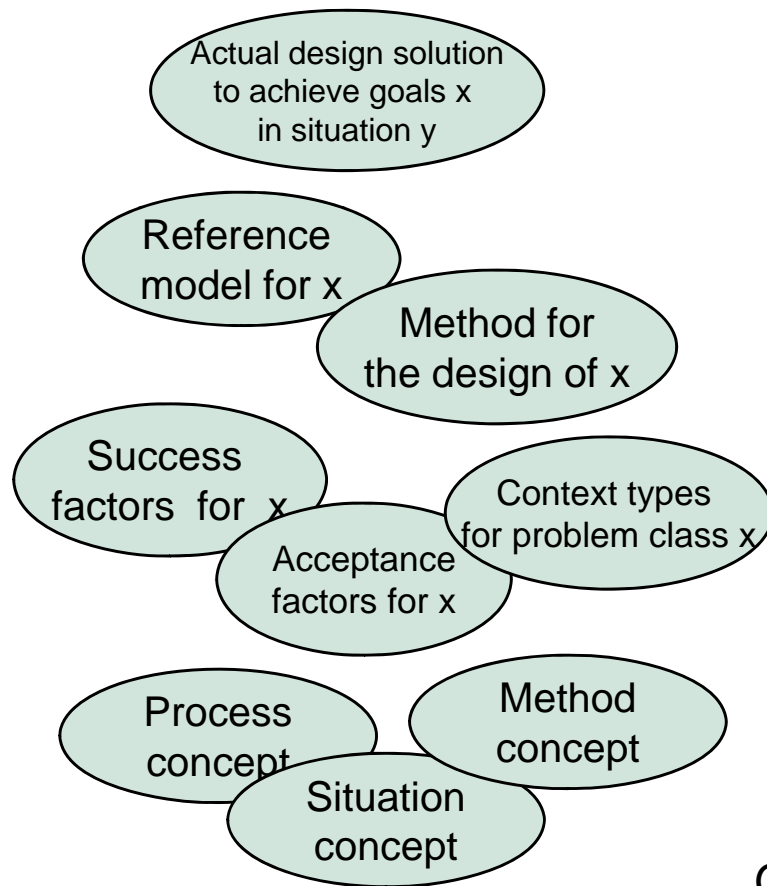
Applicability



Genericity  
Neutrality

# Artifact types (= research result classes) in Business Engineering vs. in DSR for IS

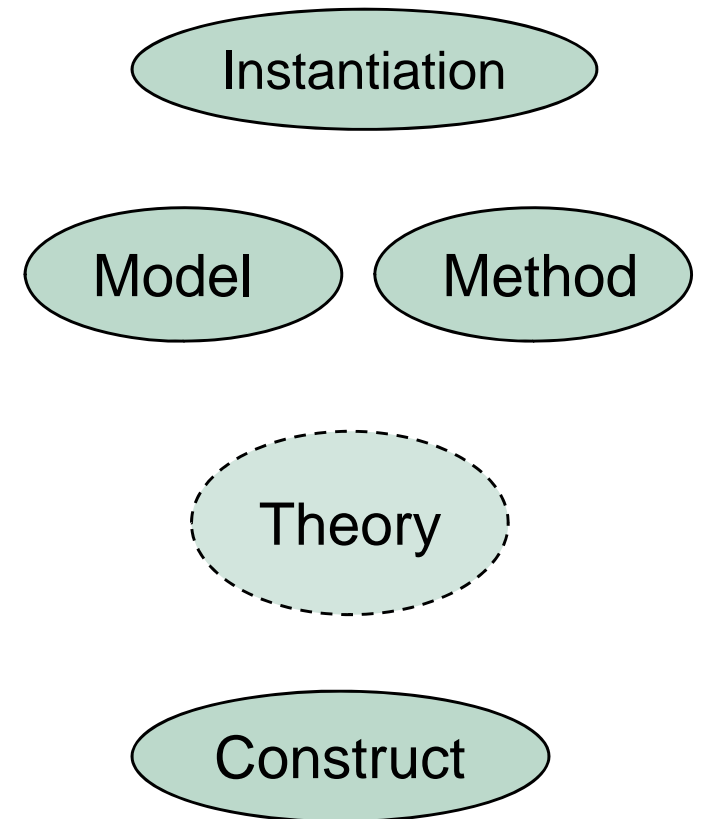
## Exemplary artifact types in Business Engineering



## Artifact types in DSR for IS

(e.g. [March/Smith 1995],  
[Hevner et al. 2004])

Applica-  
bility



Genericity  
Neutrality

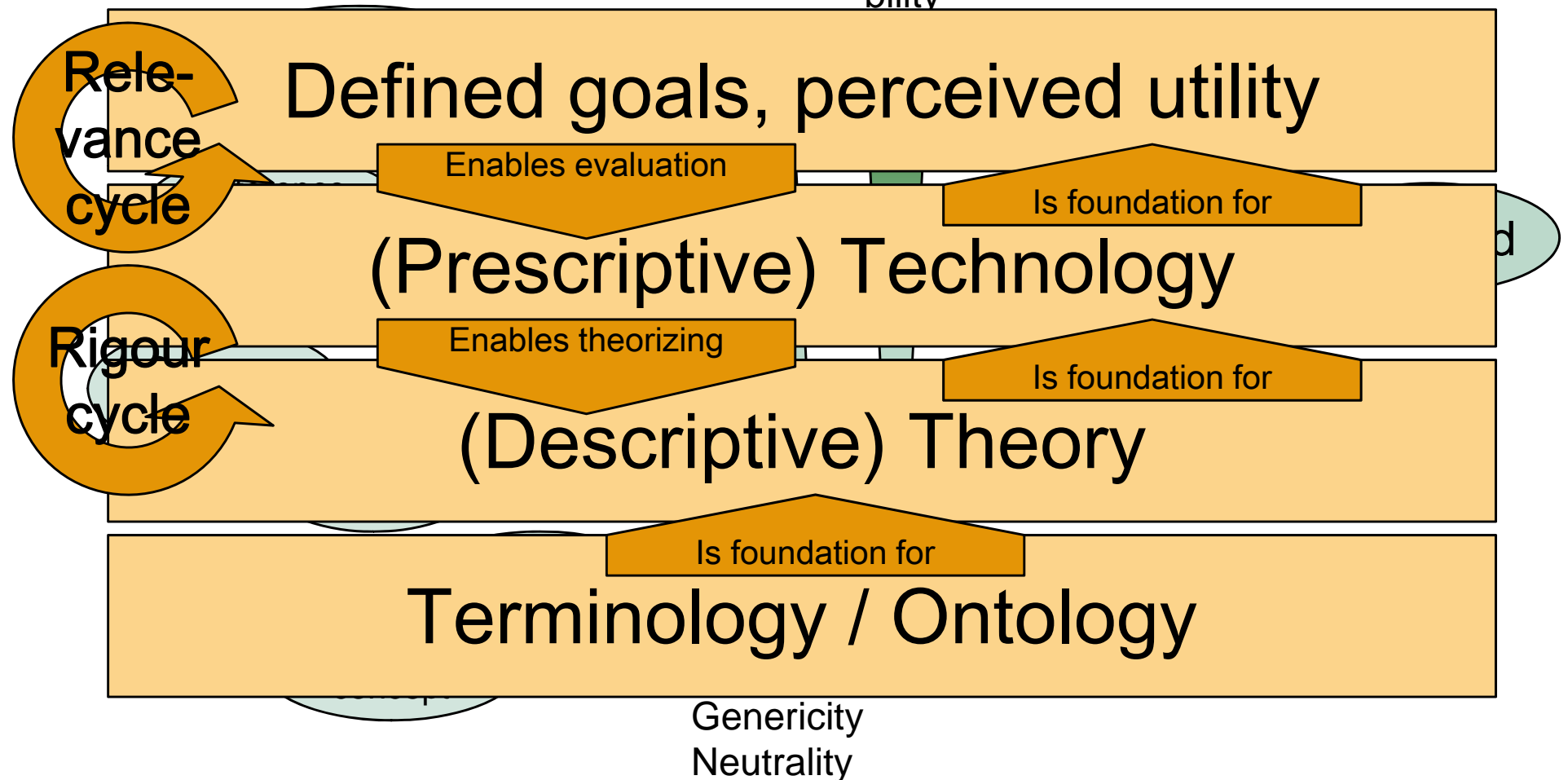
# Artifact types (= research result classes) in Business Engineering vs. in DSR for IS

Exemplary artifact types in  
Business Engineering

Artifact types in DSR for IS

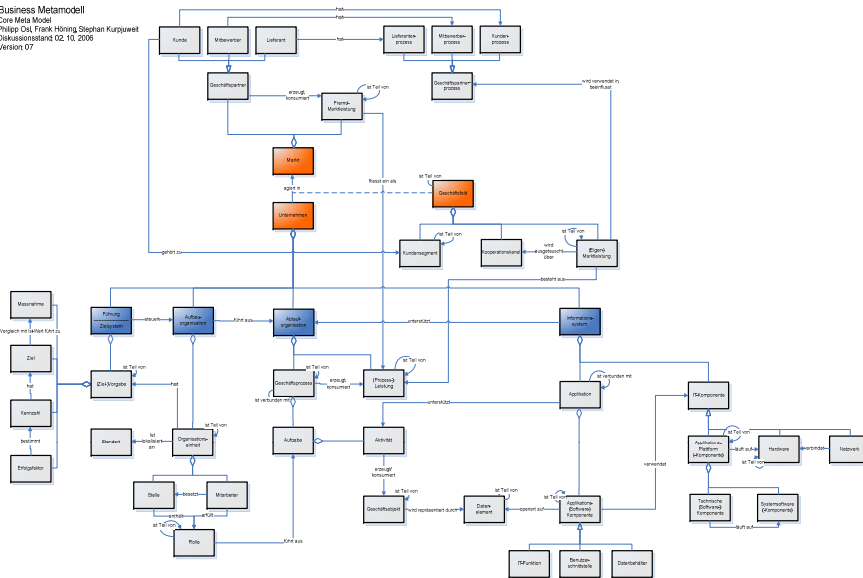
(e.g. [March/Smith 1995],  
[Hevner et al. 2004])

Applica-  
bility



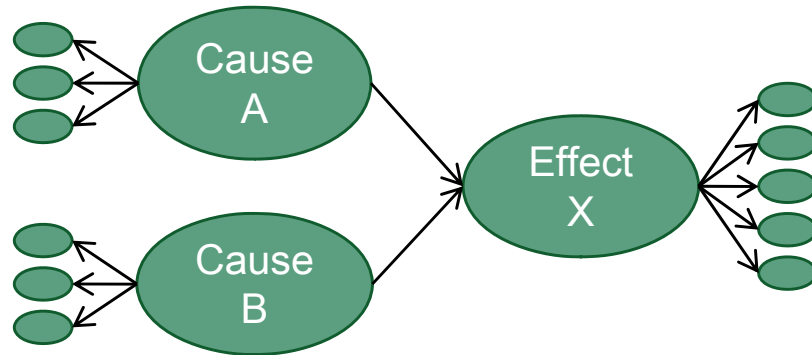
# The Terminology of Business Engineering

Business Metamodel  
Core Meta-Model  
Philip Dal, Frank Höving, Stephan Kurpjuweit  
Dokumenteinstellung: 02.10.2009  
Version: 07

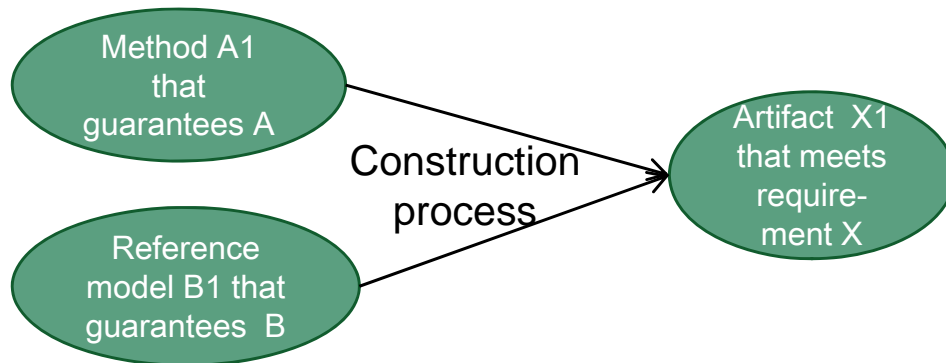


- Meta model for all BE artifacts “Business-to-IT”
- Shared language of BE community (academia and practice)
- “Translation” into other language communities (e.g. EE)
- Foundation for (consistent) extensions (e.g. business networking, workflow mgmt)

# The Theory of Business Engineering

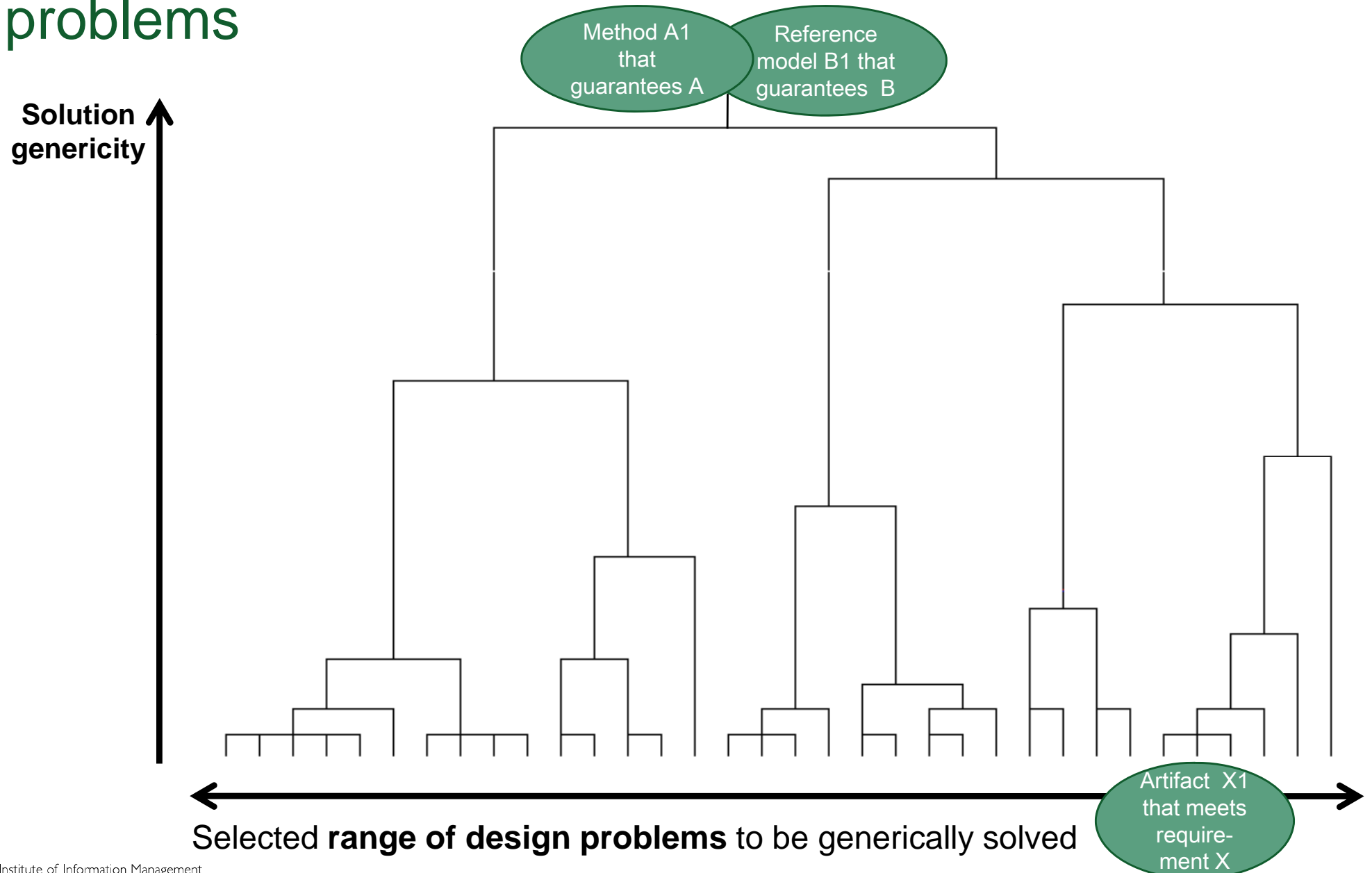


Is foundation for



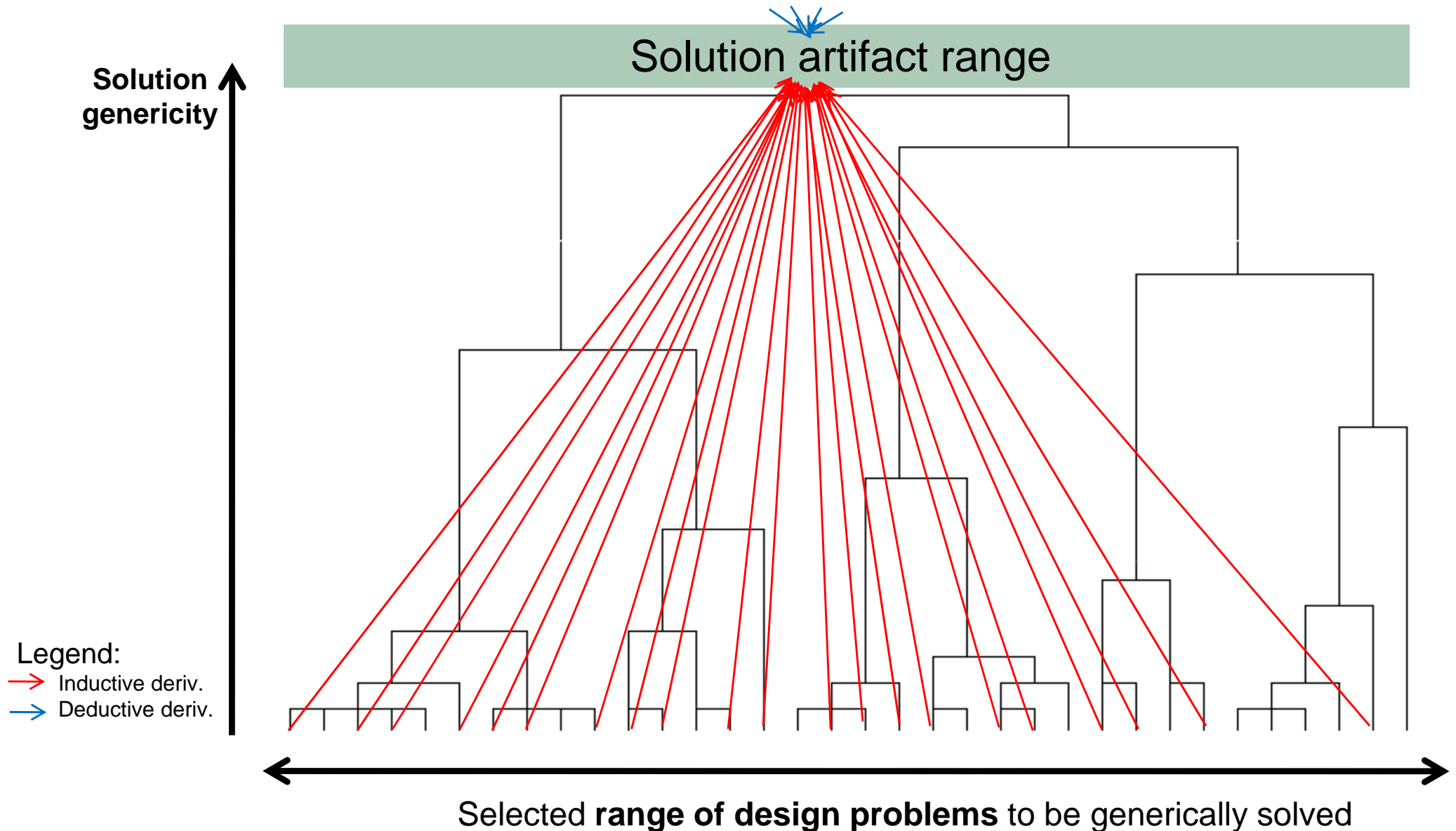
- BE artifacts transform descriptive theory into prescriptive technology
- Example: Empirically validated success factors for a solution class are used to construct a generic design method

# The Technology of Business Engineering: Generic artifacts address certain classes of design problems



# Traditional “one size fits all” approach:

Theories and successful practices are consolidated into one generic method/reference model

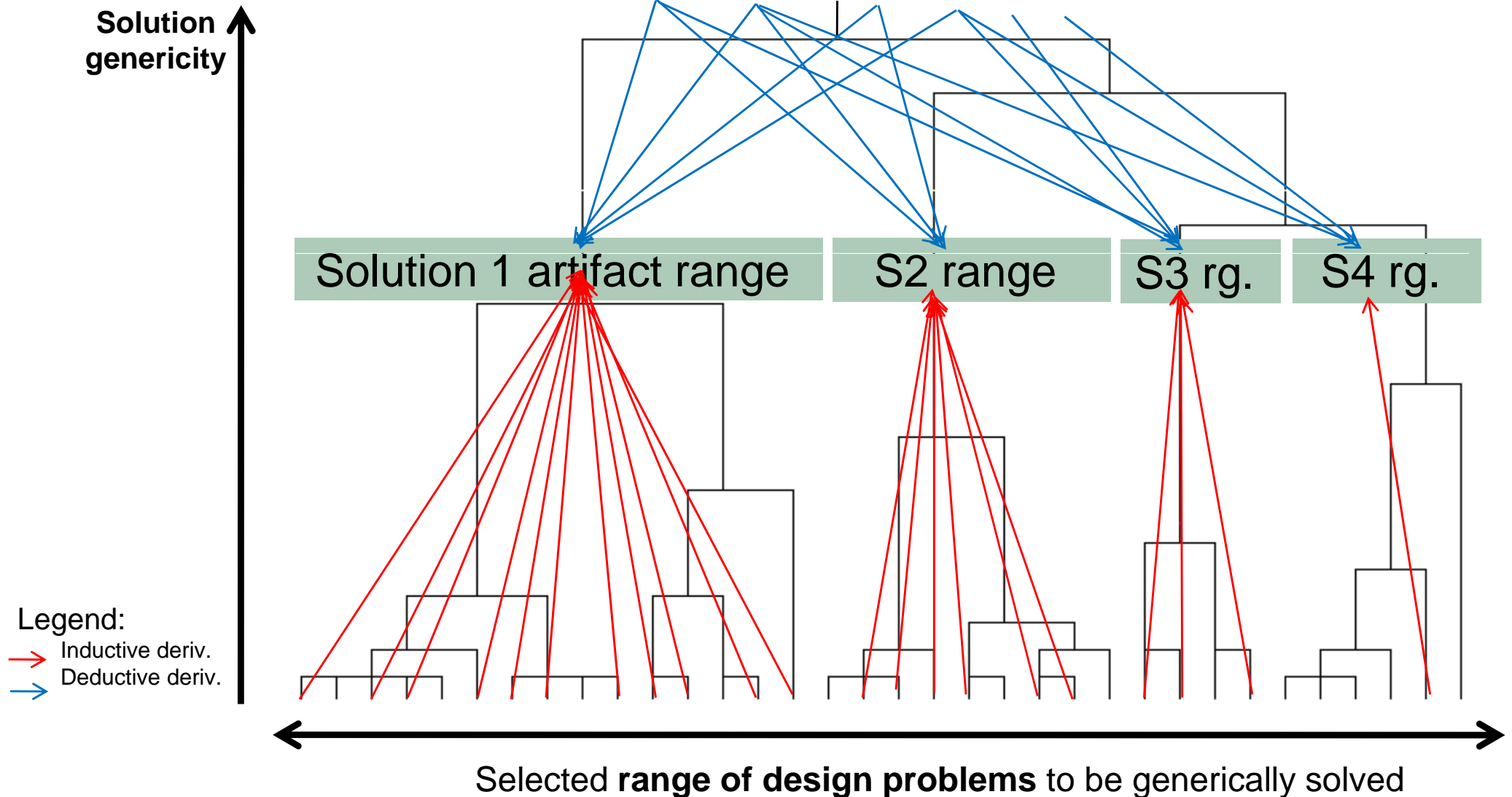


# No single size fits all!

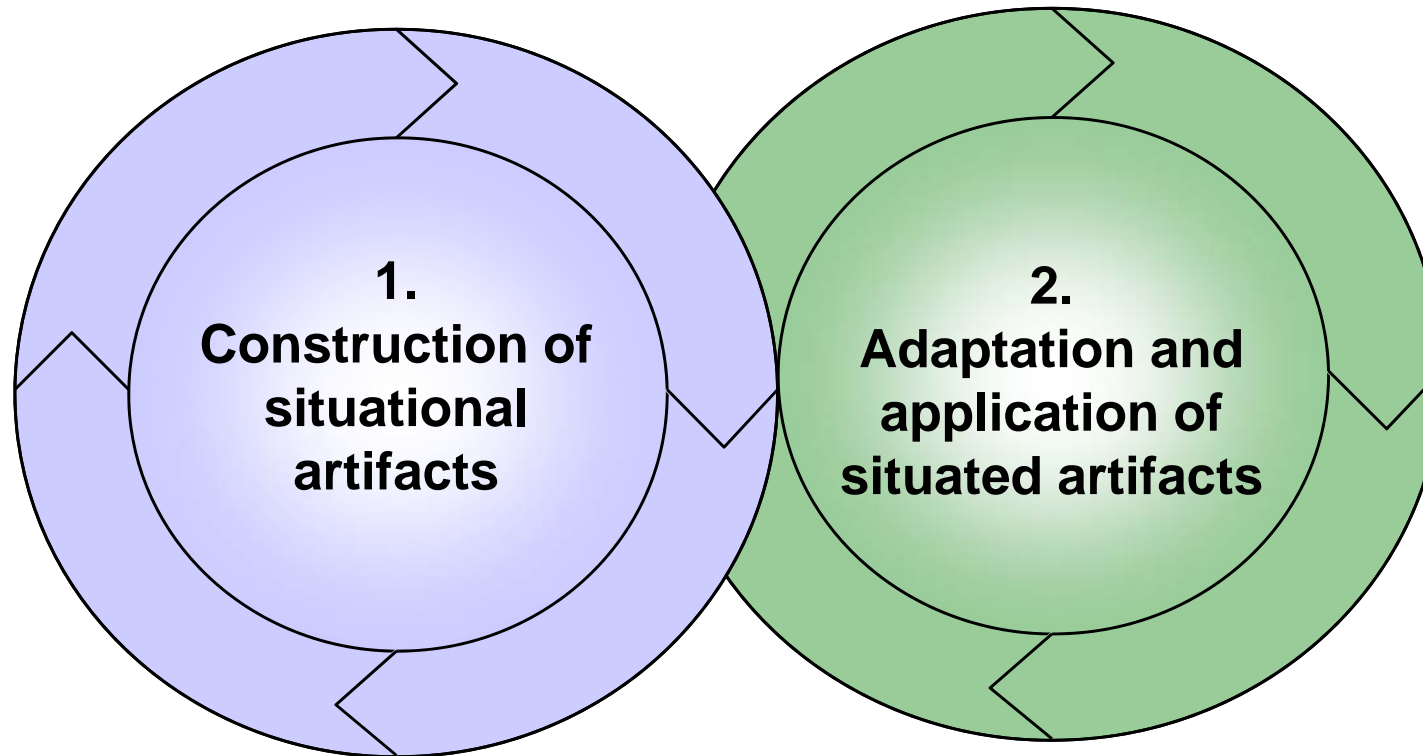
- Within a design problem class, solution artifacts should be adaptable to project type (= *design goals*) and context type (= *relevant contingency factors*)
- Adaptation needed for
  - ...method procedure model
  - ...method role model
  - ...method activity model and techniques
  - ...reference result models
- Several approaches proposed:
  - Situational **method configuration** (e.g. [Karlsson and Ågerfalk 2004])
  - Situational **method composition** (e.g. [Brinkkemper 1996], [Harmsen, 1997])
  - Situational **reference model adaptation** (e.g. [Becker, Delfmann and Knackstedt 2004])

# Situational method/RM engineering:

Theories and successful practices are consolidated into a set of less generic methods (ref. models)



# Situational artifact engineering is then comprised of two distinct sub-processes

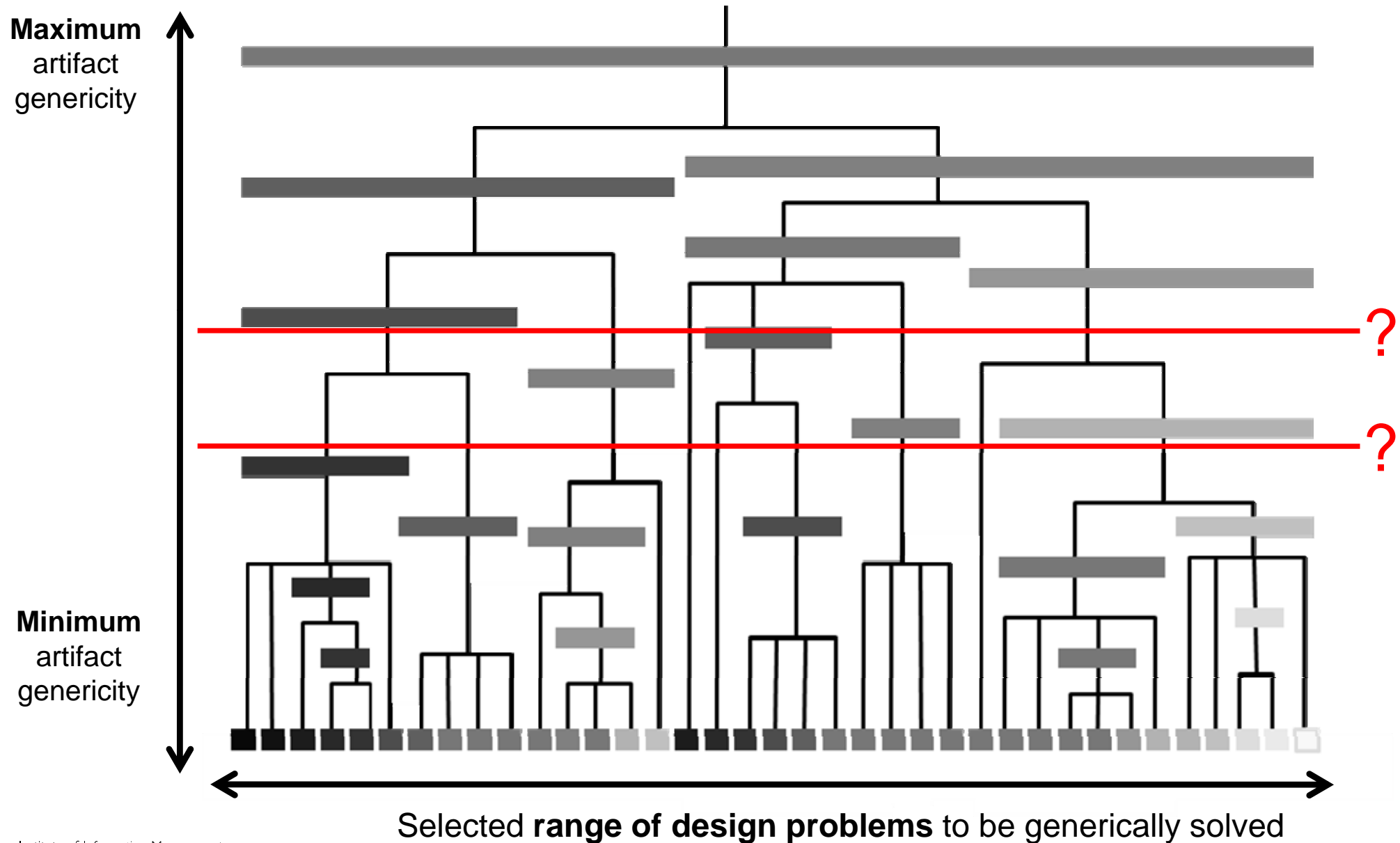


- Design problem range specification
- Artifact construction (situation matrix, fragments, adaptation rules)
- Evaluation and quality mgt
- Correction and extension

- Identification and selection of situational artifact
- Adaptation to the context and project goals at hand
- Integration of artifact fragments
- Application of situated artifacts

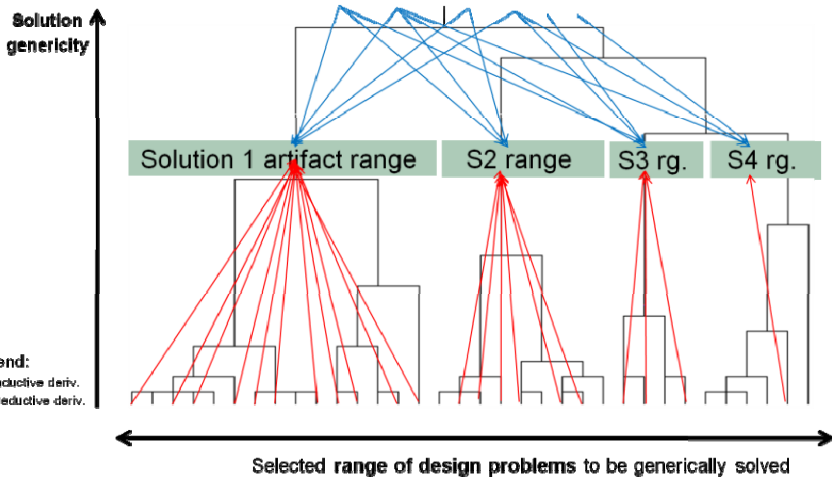
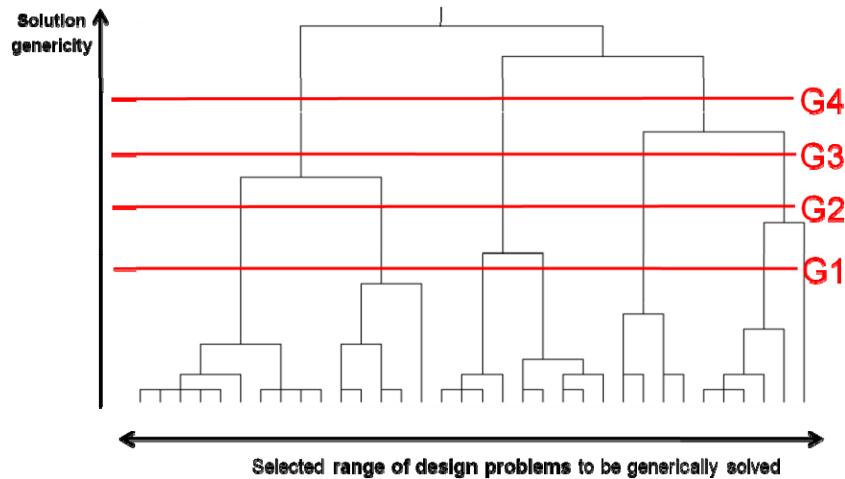
Based on the approach taken by  
[Fettke/Loos 2005, pp. 22-23]  
for reference models

# What level of artifact genericity should be aimed at?

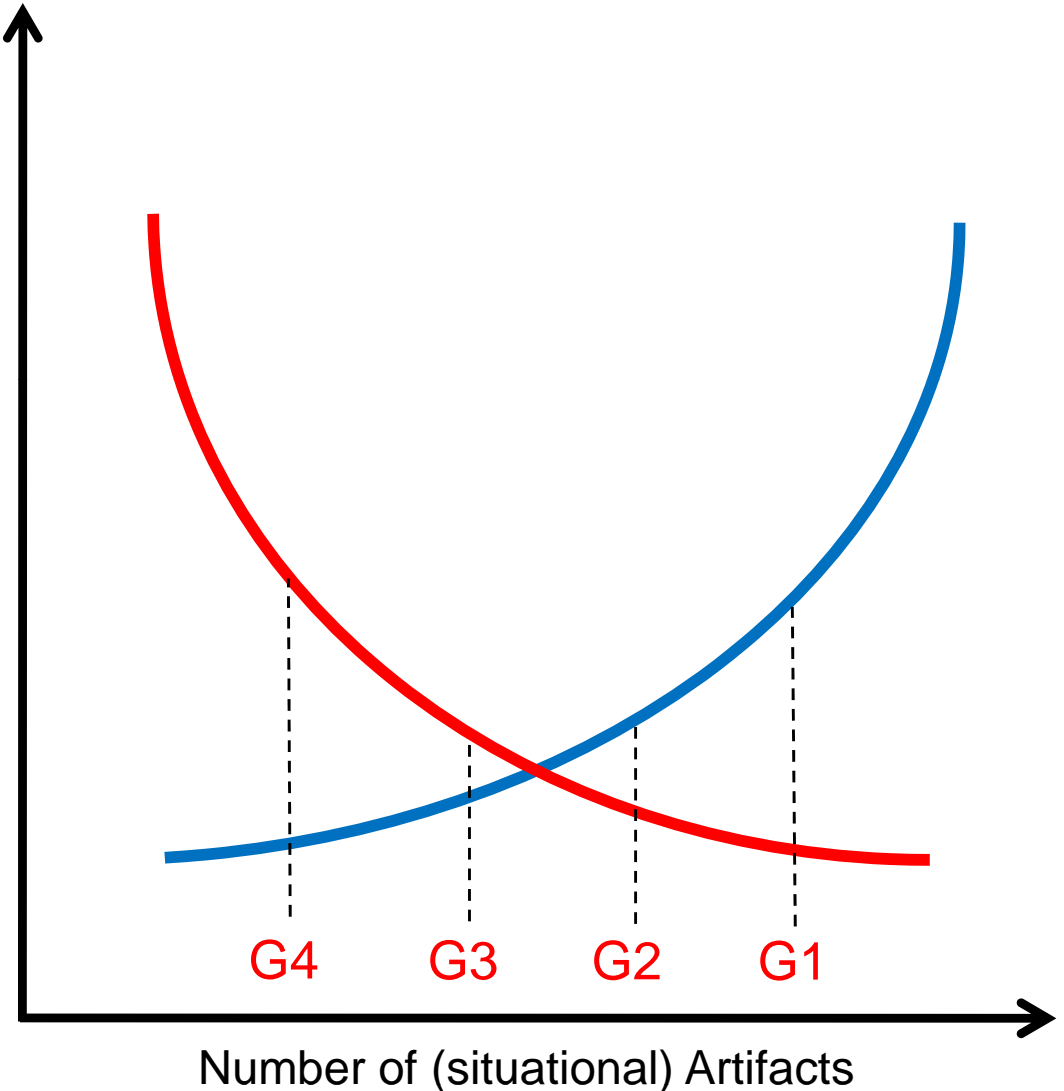


# Economies of situational artifact construction (1): Cost considerations

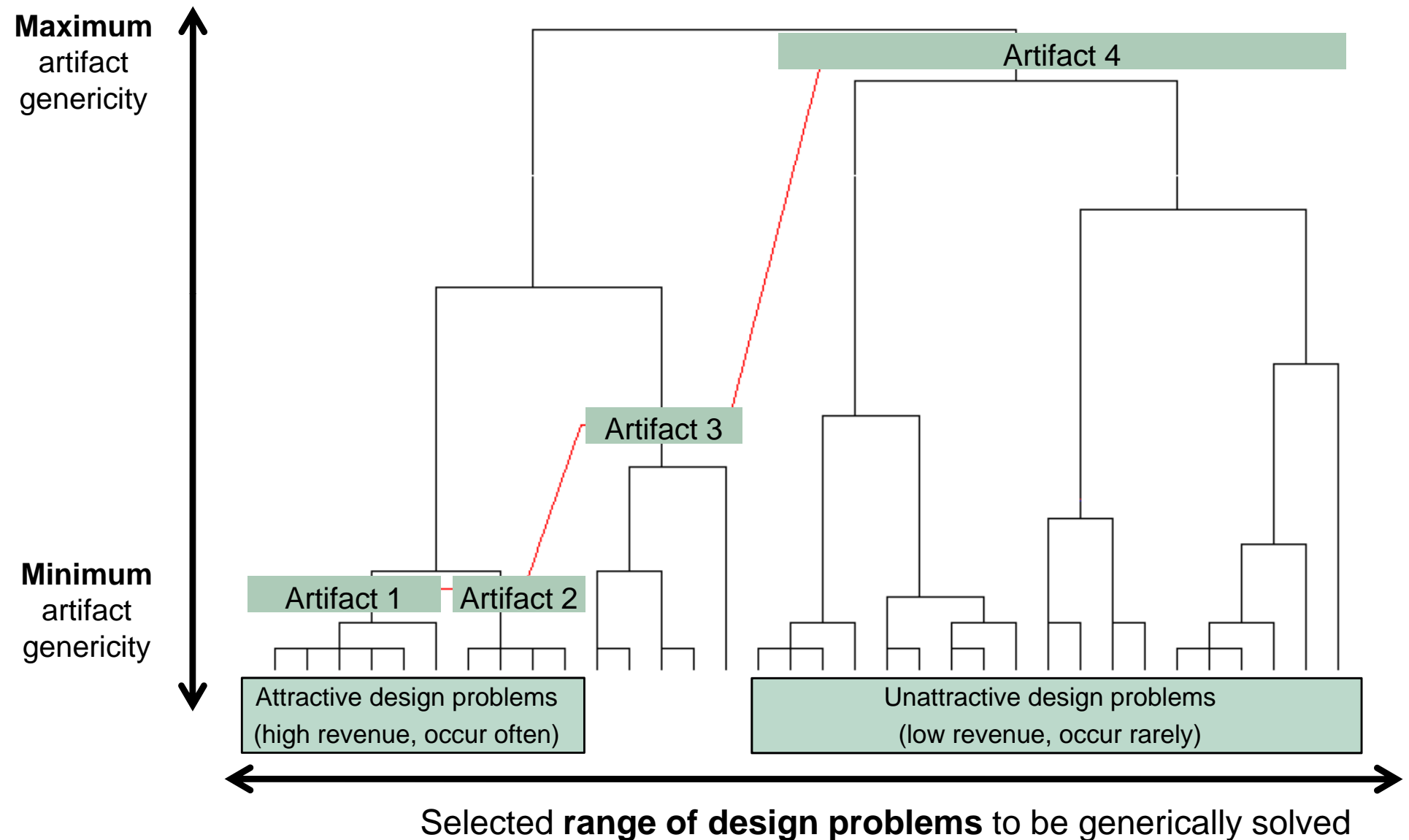
Construction and adaptation costs



Legend:  
→ Inductive deriv.  
→ Deductive deriv.



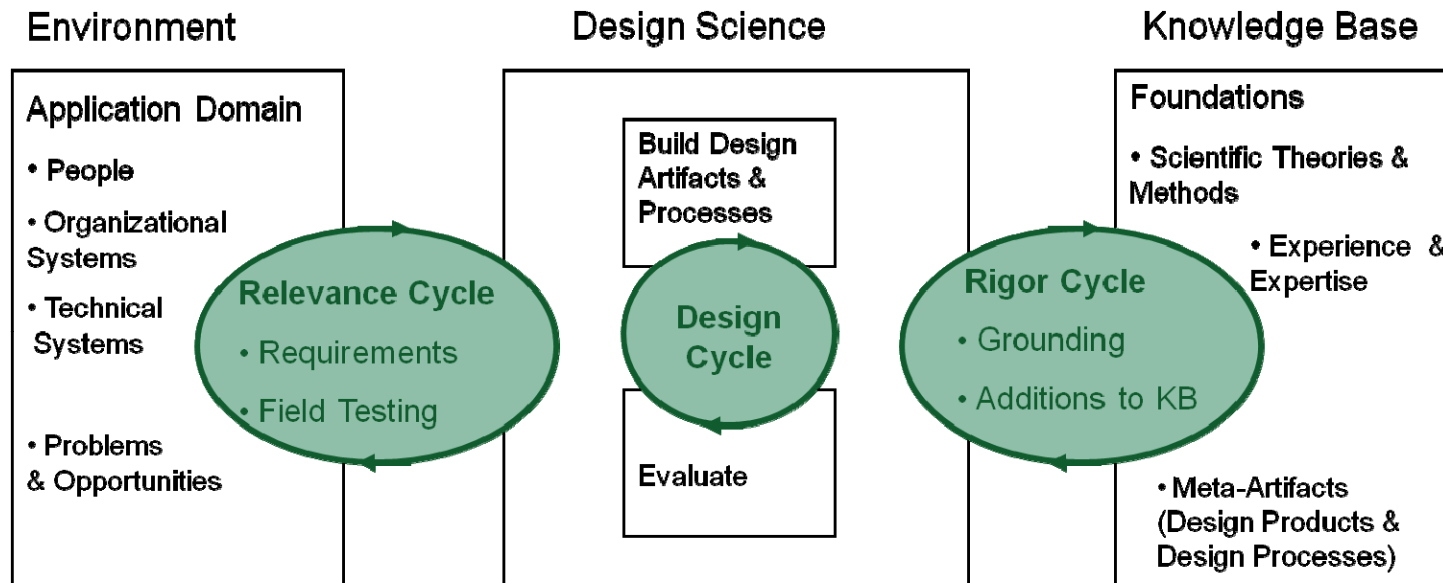
# Economies of situational artifact construction (2): Cost & revenue considerations



# The technology of Business Engineering: Current limitations and future extensions

- Synergy potentials of integrating situational method engineering and reference modeling not completely utilized yet (adaptation mechanisms, fragment reuse)
- Situational {method|model} {construction|adaptation} “technically” mature, but nearly bare of economic considerations
- Method/model induction from successful practices dominates - deduction from knowledge base needs to be enhanced on the construction level
- On the meta level, artifact design methods need also to better utilize the knowledge base from IS (e.g. standardization, componentization), organization science (e.g. contingency theory) and even economics (e.g. diversity theory)

# The philosophy of Business Engineering: Useful solutions for relevant, important design problems



Adapted from [Hevner 2007]

- Without field testing, artifact utility cannot be tested
- Without requirements from practical problems, artifacts cannot be purposeful designed

# ...and this is where Enterprise Engineering contributes:

- Established an approach that integrates theory and technology, thereby
  - reducing construction costs (reduction to ontological design)
  - increasing solution value (disciplined, “grounded” design)
- Established a community that
  - uses a shared terminology (consistency across design projects)
  - is sustained through accepted, widely used methods and tools (consistency over time)
  - integrates academic research, practice solution design and consulting
- Established {Business!Enterprise!Organizational} Engineering as a sub-discipline
  - that integrates business and IT solution design ‘silos’
  - that integrates social science and engineering methods